

Exhibitor Contract for Silver Sponsors

USA PAVILION AT DEFEA-DEFENCE EXHIBITION ATHENS

EXHIBITOR CONTACT INFO

COMPANY NAME:

EXECUTIVE OFFICER NAME & TITLE:

NAME OF CONTACT PERSON FOR DEFEA EXHIBITION:

TELEPHONE:

EMAIL:

ADDRESS:

POST CODE:

FIELD OF BUSINESS:

ACCOUNTING DEPARTMENT EXECUTIVE NAME:

TELEPHONE:

EMAIL:

V.A.T. NO:

TAX OFFICE:

EXHIBITION SPACE COST

All Silver Sponsors receive:
 9m² Free of Charge | 10% discount on the additional space (more than 9m²)

EXHIBITOR REGISTRATION FEE		300€ per company	Total booth space	
RAW SPACE * Includes all USA Pavilion Services and Facilities Minimum Exhibit Area 30m ²		549€ / m ² (10% discounted rate)	Free of Charge Space: 9m ²	
CORNER OPTION		250€ per unit	Fee	300€
Exhibiting companies are free to use their own construction company for their stands or choose from the below			Space excluding 9m ² free x 549€	
USA PAVILION SHELL SCHEME STAND OPTIONS			250€ per Unit	
BASIC	75€ / m ²		Total booth space x 75€/m ²	
PRIME (with lightboxes) more than 12m ²	95€ / m ²		Total booth space x 95€/m ²	
SUPERIOR more than 24m ²	110€ / m ²		Total booth space x 110€/m ²	
SURFACE more than 24m ²	125€ / m ²		Total booth space x 125€/m ²	
WOODEN more than 40m ²	175€ / m ²		Total booth space x 175€/m ²	
SPECIAL CONSTRUCTIONS	UPON REQUEST		Total Cost	

Mandatory: **Silver Sponsorship Approval Form** must be completed, signed and returned along with the present contract form



EXHIBIT INFORMATION

- Exhibitors are requested to view the Exhibitors Manual for the equipment included in each type of stand and further technical information about each exhibit
 - Additional services (electricity, water & waste, internet etc.) and equipment (furniture etc.) would be ordered and invoiced from the house contractor (Expowork S.A.) and subject to direct communication with the company (EXPOWORK S.A. INTEGRATED EXHIBITION & CONGRESS SYSTEMS, Tel.: +30 210 3542 990, E-mail: expowork@expowork.gr)
- I will display heavy army equipment (vehicles, helicopters, aircrafts)
- I will display firearms

USA PAVILION SERVICES AND FACILITIES

- Pre-exhibition Business Breakfast Briefing
- USA Pavilion Inauguration Ceremony
- USA Pavilion Official Reception
- Uniform Customized Exhibition Stands (except bare floor participations)
- USA Pavilion Secretarial Support & Information Area
- USA Pavilion Exhibitors' Lounge
- USA Pavilion V.I.P. and Meeting Room
- Foreign Delegations Welcoming Committee consisting of military officers from the Office of Defense Cooperation
- Potential to organize special seminars/workshops during the exhibition
- Complete reference of your company at the USA Pavilion catalogue (printed or online)
- Participation at targeted press briefings for maximum media exposure

CONFIRMATION OF PARTICIPATION

- Exhibitor Contract must be submitted to the American-Hellenic Chamber of Commerce no later than January 15, 2025 to Voula Tseritzoglou - v.tseritzoglou@amcham.gr
- Complete and return the Exhibitor Contract at your earliest convenience will increase the likelihood of being assigned your preferred booth location.

FINANCIAL TERMS

- Payment of participation will be made in Euro, at the Euro-Dollar exchange rate on the day of deposit, in three (3) installments as follows:
 - 20% advance payment is due with the Exhibitor Contract.
Contracts without a payment will be considered incomplete.
 - 30% is due 2 months after the application
 - 50% is due by February 28, 2025
- Full payment is due by February 28, 2025
- Bank transfer expenses will be paid by the exhibiting company.
- VAT (24%) applied to companies registered in Greece and will be added to the final invoice



CANCELLATION OF PARTICIPATION

- Cancellation of this application can only be accepted by written notice as follows:
 - Cancellation on or before July 15, 2024 - 100% refund *
 - Cancellation on July 16, 2024 until January 31, 2025 - Withhold 50% of the total participation fee *
 - Cancellation after January 31, 2025 – No refund. Total participation fee is due
- * Bank refund costs will be undertaken by the exhibitor

METHODS OF PAYMENT

- By a deposit of the amount at the Chamber's account
Bank: Alpha Bank: 206 00 232 0000 243
IBAN Number: GR58 0140 2060 2060 0232 0000 243
SWIFT CODE: CRBAGRAAXXX
Account Beneficiary: AMERICAN-HELLENIC CHAMBER OF COMMERCE

IMPORTANT NOTE: Please inform us that you have made the payment, by sending a copy of the appropriate receipt from the bank by email.

- By Credit Card (AMEX, VISA, MASTERCARD)

Please bill my credit card AMEX VISA MASTERCARD

CARD NUMBER

CVV NUMBER

CARDHOLDER'S NAME

EXPIRATION DATE

CARDHOLDER'S SIGNATURE

DATE

Exhibitor accepts the above terms and conditions of participation and accepts and agrees to abide by the USA Pavilion Rules and Regulations (including the Rules & Regulations of DEFEA 2025 Exhibition) which are attached hereto as Annex and form an integral part of this contract

EXHIBITING COMPANY REPRESENTATIVE:

USA PAVILION ORGANIZER REPRESENTATIVE:

Signature and company stamp

Signature and company stamp

DATE:

Athens