

Exhibitor Contract for Gold Sponsors

USA PAVILION AT DEFEA-DEFENCE EXHIBITION ATHENS

EXHIBITOR CONTACT INFO

COMPANY NAME:

EXECUTIVE OFFICER NAME & TITLE:

NAME OF CONTACT PERSON FOR DEFEA EXHIBITION:

TELEPHONE:

EMAIL:

ADDRESS:

POST CODE:

FIELD OF BUSINESS:

ACCOUNTING DEPARTMENT EXECUTIVE NAME:

TELEPHONE:

EMAIL:

V.A.T. NO:

TAX OFFICE:

EXHIBITION SPACE COST

All Gold Sponsors receive:

12m² Free of Charge | 15% discount on the additional space (more than 12m²)

EXHIBITOR REGISTRATION FEE		300€ per company	Total booth space	
RAW SPACE <i>* Includes all USA Pavilion Services and Facilities</i> Minimum Exhibit Area 50m ²		519€ / m ² <i>(15% discounted rate)</i>	Free of Charge Space: 12m ²	
CORNER OPTION		250€ per unit	Fee	300€
Exhibiting companies are free to use their own construction company for their stands or choose from the below			Space excluding 12m ² free x 519€	
USA PAVILION SHELL SCHEME STAND OPTIONS			250€ per Unit	
BASIC	75€ / m ²	Total booth space x 75€/m ²		
PRIME (with lightboxes) more than 12m ²	95€ / m ²	Total booth space x 95€/m ²		
SUPERIOR more than 24m ²	110€ / m ²	Total booth space x 110€/m ²		
SURFACE more than 24m ²	125€ / m ²	Total booth space x 125€/m ²		
WOODEN more than 40m ²	175€ / m ²	Total booth space x 175€/m ²		
SPECIAL CONSTRUCTIONS	UPON REQUEST	Total Cost		

Mandatory: **Gold Sponsorship Approval Form** must be completed, signed and returned along with the present contract form



EXHIBIT INFORMATION

- Exhibitors are requested to view the Exhibitors Manual for the equipment included in each type of stand and further technical information about each exhibit
 - Additional services (electricity, water & waste, internet etc.) and equipment (furniture etc.) would be ordered and invoiced from the house contractor (Expowork S.A.) and subject to direct communication with the company (EXPOWORK S.A. INTEGRATED EXHIBITION & CONGRESS SYSTEMS, Tel.: +30 210 3542 990, E-mail: expowork@expowork.gr)
- I will display heavy army equipment (vehicles, helicopters, aircrafts)
- I will display firearms

USA PAVILION SERVICES AND FACILITIES

- Pre-exhibition Business Breakfast Briefing
- USA Pavilion Inauguration Ceremony
- USA Pavilion Official Reception
- Uniform Customized Exhibition Stands (except bare floor participations)
- USA Pavilion Secretarial Support & Information Area
- USA Pavilion Exhibitors' Lounge
- USA Pavilion V.I.P. and Meeting Room
- Foreign Delegations Welcoming Committee consisting of military officers from the Office of Defense Cooperation
- Potential to organize special seminars/workshops during the exhibition
- Complete reference of your company at the USA Pavilion catalogue (printed or online)
- Participation at targeted press briefings for maximum media exposure

CONFIRMATION OF PARTICIPATION

- Exhibitor Contract must be submitted to the American-Hellenic Chamber of Commerce no later than January 15, 2025 to Voula Tseritzoglou - v.tseritzoglou@amcham.gr
- Complete and return the Exhibitor Contract at your earliest convenience will increase the likelihood of being assigned your preferred booth location.

FINANCIAL TERMS

- Payment of participation will be made in Euro, at the Euro-Dollar exchange rate on the day of deposit, in three (3) installments as follows:
 - 20% advance payment is due with the Exhibitor Contract.
Contracts without a payment will be considered incomplete.
 - 30% is due 2 months after the application
 - 50% is due by February 28, 2025
- Full payment is due by February 28, 2025
- Bank transfer expenses will be paid by the exhibiting company.
- VAT (24%) applied to companies registered in Greece and will be added to the final invoice



CANCELLATION OF PARTICIPATION

- Cancellation of this application can only be accepted by written notice as follows:
 - Cancellation on or before July 15, 2024 - 100% refund *
 - Cancellation on July 16, 2024 until January 31, 2025 - Withhold 50% of the total participation fee *
 - Cancellation after January 31, 2025 – No refund. Total participation fee is due
- * Bank refund costs will be undertaken by the exhibitor

METHODS OF PAYMENT

- By a deposit of the amount at the Chamber’s account
 Bank: Alpha Bank: 206 00 232 0000 243
 IBAN Number: GR58 0140 2060 2060 0232 0000 243
 SWIFT CODE: CRBAGRAAXXX
 Account Beneficiary: AMERICAN-HELLENIC CHAMBER OF COMMERCE

IMPORTANT NOTE: Please inform us that you have made the payment, by sending a copy of the appropriate receipt from the bank by email.

- By Credit Card (AMEX, VISA, MASTERCARD)

Please bill my credit card AMEX VISA MASTERCARD

CARD NUMBER _____ CVV NUMBER _____

CARDHOLDER’S NAME _____ EXPIRATION DATE _____

CARDHOLDER’S SIGNATURE _____ DATE _____

Exhibitor accepts the above terms and conditions of participation and accepts and agrees to abide by the USA Pavilion Rules and Regulations (including the Rules & Regulations of DEFEA 2025 Exhibition) which are attached hereto as Annex and form an integral part of this contract

EXHIBITING COMPANY REPRESENTATIVE:

USA PAVILION ORGANIZER REPRESENTATIVE:

Signature and company stamp

Signature and company stamp

DATE: _____ Athens