

## Exhibitor Contract

### USA PAVILION AT DEFEA-DEFENCE EXHIBITION ATHENS

#### EXHIBITOR CONTACT INFO

COMPANY NAME:

EXECUTIVE OFFICER NAME & TITLE:

NAME OF CONTACT PERSON FOR DEFEA EXHIBITION:

TELEPHONE:

EMAIL:

ADDRESS:

POST CODE:

FIELD OF BUSINESS:

ACCOUNTING DEPARTMENT EXECUTIVE NAME:

TELEPHONE:

EMAIL:

V.A.T. NO:

TAX OFFICE:

#### EXHIBITION SPACE COST

<b>RAW SPACE</b> Including all USA Pavilion Services & Facilities* Minus 15% discount as Gold Sponsor	<b>520 €/m<sup>2</sup></b> <b>442 €/m<sup>2</sup></b>
<b>CORNER OPTION</b>	<b>250 € per unit</b>
<b>EXHIBITOR REGISTRATION FEE</b>	<b>300 € per company</b>
<b>BASIC TYPE SHELL SCHEME STANDS</b>	<b>65 €/m<sup>2</sup></b>
<b>SUPERIOR TYPE SHELL SCHEME STANDS</b> (24 m <sup>2</sup> to 40 m <sup>2</sup> )	<b>110 €/m<sup>2</sup></b>
<b>SURFACE TYPE SHELL SCHEME STANDS</b> (15 m <sup>2</sup> to 40 m <sup>2</sup> )	<b>120 €/m<sup>2</sup></b>
<b>SPECIAL CONSTRUCTIONS</b>	<b>UPON REQUEST</b>

Booth Size (Raw Space)	Raw Space Cost Size x 442/m <sup>2</sup>	Corner Option 250 per Unit	Exhibitor Registration Fee	Basic Type Shell Scheme Booth size x 65€/m <sup>2</sup>	Superior Type Shell Scheme Booth size x 110€/m <sup>2</sup>	Surface Type Shell Scheme Booth size x 120€/m <sup>2</sup>	Total Cost
			<b>300€</b>				



## EXHIBIT INFORMATION

- Exhibitors are requested to view the Exhibitors Manual for the equipment included in each type of stand and further technical information about each exhibit
  - Additional services (electricity, water & waste, internet etc.) and equipment (furniture etc.) would be ordered and invoiced from the house contractor (Expowork S.A.) and subject to direct communication with the company (EXPOWORK S.A. INTEGRATED EXHIBITION & CONGRESS SYSTEMS, Tel.: +30 210 3542 990, E-mail: expowork@expowork.gr)
- I will display heavy army equipment (vehicles, helicopters, aircrafts)
- I will display firearms

## USA PAVILION SERVICES AND FACILITIES

- Pre-exhibition Business Breakfast Briefing
- USA Pavilion Inauguration Ceremony
- USA Pavilion Official Reception
- Uniform Customized Exhibition Stands (except bare floor participations)
- USA Pavilion Secretarial Support & Information Area
- USA Pavilion Exhibitors' Lounge
- USA Pavilion V.I.P. and Meeting Room
- Foreign Delegations Welcoming Committee consisting of military officers from the Office of Defense Cooperation
- Potential to organize special seminars/workshops during the exhibition
- Complete reference of your company at the USA Pavilion catalogue (printed or online)
- Participation at targeted press briefings for maximum media exposure

## FINANCIAL TERMS

- Complete and return the Exhibitor Contract at your earliest convenience will increase the likelihood of being assigned your preferred booth location.
- Payment of participation will be made in Euro, at the Euro-Dollar exchange rate on the day of deposit, in three (3) installments as follows:
  - 20% advance payment is due with the Exhibitor Contract.  
Contracts without a payment will be considered incomplete.
  - 30% is due 2 months after the application
  - 50% is due by February 28, 2023
- Full payment is due by February 28, 2023
- Bank transfer expenses will be paid by the exhibiting company.
- VAT (24%) applied to companies registered in Greece and will be added to the final invoice



## CANCELLATION OF PARTICIPATION

- The application form must be submitted to the American-Hellenic Chamber of Commerce no later than January 15, 2023.
  - Cancellation of this application can only be accepted by written notice as follows:
    - Cancellation on or before June 30, 2022, – 100% refund \*
    - Cancellation on July 1, 2022, until January 31, 2022 - Withhold 50% of the total participation fee \*
    - Cancellation after January 31, 2023 – No refund. Total participation fee is due
- \* Bank refund costs will be undertaken by the exhibitor

## METHODS OF PAYMENT

- By a deposit of the amount at the Chamber's account  
Bank: Alpha Bank: 206 00 232 0000 243  
IBAN Number: GR58 0140 2060 2060 0232 0000 243  
SWIFT CODE: CRBAGRAAXXX  
Account Beneficiary: AMERICAN-HELLENIC CHAMBER OF COMMERCE

IMPORTANT NOTE: Please inform us that you have made the payment, by sending a copy of the appropriate receipt from the bank by email.

- By Credit Card (AMEX, VISA, MASTERCARD)

Please bill my credit card  AMEX  VISA  MASTERCARD

CARD NUMBER

CVV NUMBER

CARDHOLDER'S NAME

EXPIRATION DATE

CARDHOLDER'S SIGNATURE

DATE

Exhibitor accepts the above terms and conditions of participation and accepts and agrees to abide by the USA Pavilion Rules and Regulations (including the Rules & Regulations of DEFEA 2023 Exhibition) which are attached hereto as Annex and form an integral part of this contract

EXHIBITING COMPANY REPRESENTATIVE:

USA PAVILION ORGANIZER REPRESENTATIVE:

\_\_\_\_\_  
Signature and company stamp

\_\_\_\_\_  
Signature and company stamp

DATE:

Athens